



aXcelerate-Solutions AG

Solutions for Project Oriented Organizations

"Are there enough resources available in our organization to finish the project just won on time? If there is a resource shortage, which other projects have to be moved on the condition that strategically important projects will remain unaffected?"

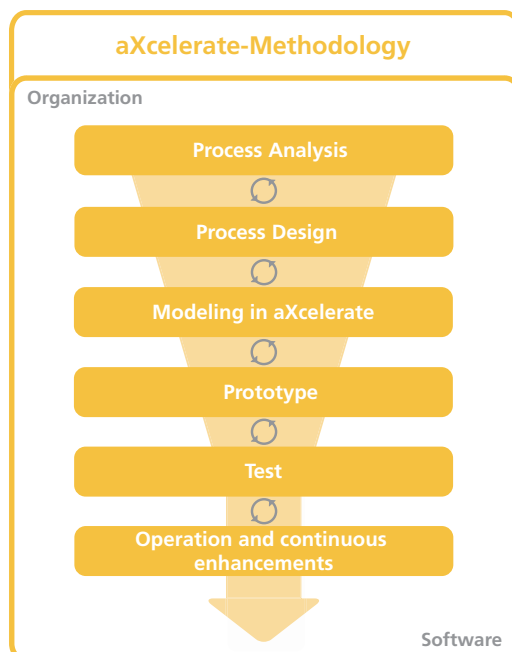
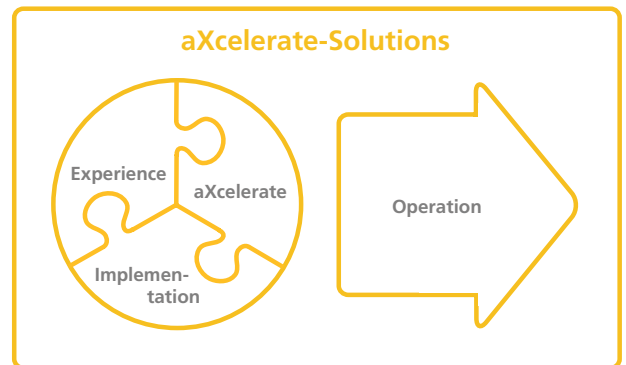
These are typical questions our customers are faced with daily. With the implementation of the aXcelerate-solution, these organizations are now in a position to identify and proactively solve these situations at an early stage. However the complexity raised by these questions clearly demonstrates that the key to success cannot be found only in a flexible software solution like aXcelerate, but emphasis must also be put on organizational aspects.

The Integrated Solution Approach

Our experience shows that requirements in the integrated project management such as:

- binding project deadlines
- meaningful resource management
- transparency over all projects
- transparency over project dependencies
- status of the different project portfolios

can only be fulfilled if the project processes in a company (project release, budget process, resource booking, etc.) are prepared accordingly.



The ideal combination of:

- experience
 - focused use of aXcelerate
 - goal-oriented implementation and
 - long-term securing the operation of the solution
- enables the implementation of complete, custom-made and yet slim solutions for our customers.

Implementation - the Individual Way to a Working Project Management Solution

Based on the valuable experience from customer projects combined with latest knowledge from research, the aXcelerate-Methodology was developed for a successful implementation process and operation of an integrated project management solution. The aXcelerate-Methodology is a guide on the passage through customer-specific requirements and individual situations to consistently reach a solution that can be implemented in a modular way.

Solutions for project oriented organizations:

- Experience
 - Business Process Redesign
 - PM-Methods (PMBOK, Prince2, Hermes, etc.)
 - Software Development
- Implementation
 - aXcelerate-Methodology
 - individual and customer-specific
- aXcelerate (standard software)
 - non-sector specific solution
 - user friendly
 - Project Portfolio Management
 - Resource Management
 - Skill Management
 - Risk Management
 - Integration of ERP-Systems (SAP, Navision, etc.)
 - Reporting from and to MS-Office (Word, Excel, PowerPoint)
- Operation
 - low TCO
 - continuously enhancing the customer-specific solution

Experience - the Key to Success

Our consultants and developers have long time and qualified experience in implementing solutions for project oriented organizations. Precisely this specific know-how and the will to deploy have resulted in successful implementations of complex and requirement rich introductory projects. Our experience that we have been gaining for the past ten years clearly shows that a company-wide introduction of a project management solution does not primarily mean the deployment of a software product, but much more the implementation and support of customer-specific project processes.

aXcelerate - Flexibility and User Friendliness

aXcelerate, the standard software product for project management, offers the highest degree of customization without compromising user friendliness - on the contrary. The individual project process of the customer always has top priority in our introductory projects. For the succeeding step, we depend on a tool that enables the implementation of versatile requirements from the process design in a simple way. aXcelerate offers exactly this flexibility, leading to the software that adapts to the customer, and not vice versa.

The software and the consultants who implement the solutions are all from the same company, which is a big advantage of aXcelerate. This makes sure for instance that new customer requirements are directly submitted to development, and customized solutions can be implemented very fast.

Operation - High Efficiency and Low Costs

aXceleration-Solutions AG is a solution provider and offers services for project oriented organizations. In order for our solutions to create long term benefits, we attach great importance to a smooth and low-cost operation. Our close relationship with our customers enables a customized enhancement of both the aXcelerate standard software and the aXcelerate-Methodology. We know what it means to operate software in a cost-efficient way, as we run our own data centre and offer aXcelerate as ASP.

Our Customers - the Daily Proof of our Performance

Our customer portfolio demonstrates that our solution is non-sector specific, and that our customers are organized in a project-oriented way or, in other words, their daily business consists of projects.

A partnership between the customer and us is vital for reaching our customers goals. Based on this partnership a mutual confidence emerges to achieve the targets.

aXcelerate-Solutions AG

aXcelerate-Solutions AG is an independent, partner-managed corporation according Swiss law with headquarters in Ziegelbrücke, Greater Zürich (Switzerland) and offices in Bad Homburg, Greater Frankfurt (Germany). On January 2007, aXcelerate-Solutions AG acquired PQM, a software product awarded several times and well known to the market, including all existing customers and key employees. In addition, the Swiss competence centre for PQM was integrated as per January 1, 2007. With these takeovers, the strategic transformation from a software to a solution provider could be successfully achieved. The combined expert knowledge of aXcelerate-Solutions AG is based on more than 10 years of teamwork. The project management solutions are implemented and operated worldwide together with local partners.

Excerpt from customer base

Financial Services	AOK Systems GmbH
Professional Services	Ernst&Young
Research&Development	AO Foundation
Telecommunication	Kabel Deutschland
Commercial Industry	Deutsche Woolworth
Energy	Vattenfall
Information Technology	Evosoft
Automotive	Hemmelrath
Media	Endemol, vwdgroup



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